

73%

OF COMPANIES
COLLABORATE



73% of companies actively collaborate with each other through buyer-seller relationships, joint ventures or partnerships, with sales growth among these companies at **65%**.

71% of companies are actively engaged with either Science & Technology Facilities Council or the stakeholder Universities with sales growth among these being **58%**.

68%

SAY QUALITY IS KEY

When asked about why they had located on Campus, 'Quality of Facilities' came out top with **68%** of respondents, closely followed by 'Reputation and Image' of Campus.

36%

OF COMPANIES EXPORT

36% of Campus companies export their products and services with **25%** of all companies' sales going abroad.

NEXT STEPS

Now lauded as a major driver of the regional economy, Daresbury SIC was established to help drive regional and national competitiveness in science and innovation. It is one of only two Government-funded science and innovation campuses in the UK and has an ambitious masterplan for the Campus and surrounding area. For further information visit www.daresburysic.co.uk.

The survey was carried out in September 2008 amongst 69 of Daresbury SIC's tenant companies.

'Last financial year' represents June 2007 to July 2008.

Daresbury SIC was formed by the Northwest Regional Development Agency and the Science & Technology Facilities Council along with the Universities of Liverpool, Lancaster and Manchester and Halton Borough Council.



PROJECT PART
FINANCED BY THE
EUROPEAN UNION



Daresbury Science
& Innovation
Campus

CELEBRATING SUCCESS

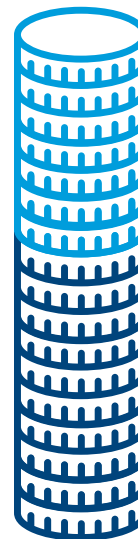
FACTS AND FIGURES FROM THE 2008 TENANT COMPANY SURVEY

Daresbury Science & Innovation Campus is an internationally recognised location for hi-tech businesses and leading-edge science. Home to the Daresbury Innovation Centre and **85 hi-tech SMEs**, it represents a fundamentally new approach to driving UK competitiveness in global science and innovation.

Each year the Campus carries out a survey of tenant companies to provide a measure of performance - both of the companies themselves and of the Campus in its mission to assist them.

This leaflet highlights some of the key findings from the 2008 survey which reports on the financial year 2007-8.

67%
INCREASE
IN SALES TOTALLING £14.9m



Tenant hi-tech companies delivered a combined annual increase in sales of **67%** totalling **£14.9m** - an increase of **£6m** on 2006-7

£20.5m
OF PRIVATE INVESTMENT

£20.5m of investment has been secured by tenant companies since the Campus was launched, **47%** of this was in the form of venture capital.

77%
OF COMPANIES HAVE DEVELOPED
NEW PRODUCTS AND SERVICES

Of which **66%** of these products and services have been successfully marketed with **53%** supported by filed patents.

SUPPORT WHERE IT'S NEEDED

There is a very high level of usage of public sector business support with **55%** using Business Link and **43%** using UKTI.

97
NEW JOBS
IN SCIENCE & INNOVATION



Daresbury SIC and its tenant companies have created **97** new full-time jobs since the Campus' launch four years ago with **64** new jobs in 2007-8.